



News release

Montreal-Based Law Firm Lapointe Rosenstein Marchand Melançon Saves Tens of Thousands of Dollars Annually By Switching to BigHand

Toronto, ON September 7, 2011 - BigHand, the leading workflow digital dictation and voice productivity vendor in the global legal sector, today announced that Montreal-based firm, Lapointe Rosenstein Marchand Melançon LLP (“LRMM”), one of the largest independent law firms in Quebec, has completed their firmwide roll-out of the BigHand solution to 145 users, helping the firm save tens of thousands of dollars on an annual basis by eliminating expensive equipment replacement costs.

LRMM's IT Director, Steve Rosati, explained the decision to move to BigHand's digital dictation solution, *“The initial motivation to do the project came from a combination of the astronomical costs to replace and repair the analog devices, and the long turnaround times for creating a document. We reviewed the market and looked at a number of vendors before choosing BigHand. The availability of a French Canadian language version of the product and the strength of their mobility offering, combined with their track record in the Canadian legal market, meant BigHand was by far the best solution to meet our needs.”*

In addition to the core enterprise digital dictation workflow solution, the firm also implemented BigHand's mobility application for BlackBerry Smartphones, giving lawyers the ability to send dictations remotely and instantly access office based support staff. Not only would this save on the investment in dictation hardware but it would also increase the productivity for lawyers on the move and make the document creation workload more manageable for the secretaries.

Mr. Rosati described the benefits the firm has seen as a result of the BigHand Smartphone application, explaining, *“This has been a huge success for our firm and extremely well received by the lawyers. They are able to track when a dictation has been completed, giving them peace of mind that client needs are being addressed. The secretaries have also quickly taken to the BigHand system, benefiting in particular from receiving dictations one at a time, making it easier for them to prioritize their work, and ensuring urgent tasks are performed first. The end result of implementing BigHand has been the improved turnaround times in getting a document created.”*

Luc Mailhot, Executive Director for LRMM, has seen major improvements in the overall workflow and efficiencies for the firm since implementing BigHand. *“Our firm's mission is to take a proactive approach to working with our clients. This includes making sure we control costs and service our clients in a timely manner. BigHand has helped us do both of these things. By moving away from an antiquated technology we have been able to eliminate unnecessary costs and improve the overall way we get documents out to clients. BigHand has become a key part of our firm's operation.”*

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About BigHand

The BigHand Group supports over 142,000 professionals globally, across 1,400 organizations, and is based out of Chicago, London, Sydney and Toronto. Further information is available at www.bighand.com

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